SASOL'S LIQUID FUELS BEE INITIATIVES



Minerals and Energy Parliamentary Portfolio Committee - 10 September 2002



SASOL'S BUSINESS ACTIVITIES

PRESENTATION THEMES



- **Overview of Sasol's business operations**
- Sasol's contribution to the South African economy
 - Meeting socio-economic challenges
- Employment diversity and skills development
 - HDSA procurement

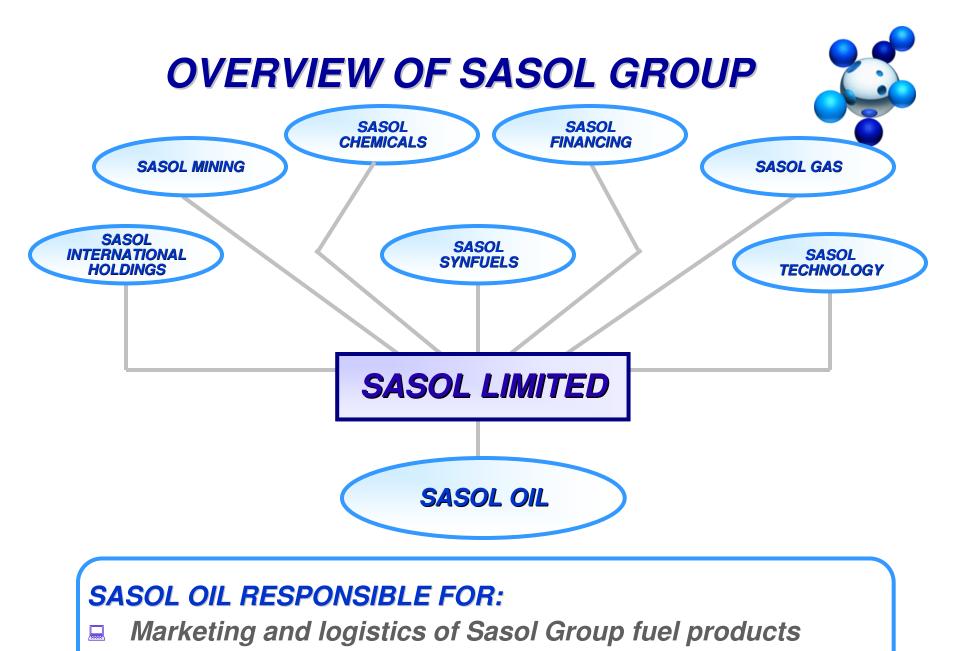
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Sasol's BEE achievements and future plans



Operation of the Natref Refinery

SASOL'S GLOBALISATION DRIVE





OVERVIEW OF SASOL'S LIQUID FUELS ACTIVITIES



- Supply 41% of the country's petroleum product requirements:
 - Synfuels = 31%

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- Natref (64%) = 10%
- 85% of Sasol's fuel production is purchased by oil companies
- Restricted marketing through blue pumps 6% of total market share (arrangement expires 2003)
- *Verland exports to African countries*
 - 49% Shareholding in FFS and 22.5% in Exel

2004 OPENS NEW FRONTIERS AND OPPORTUNITIES FOR GROWTH AND BEE

OVERVIEW OF SASOL'S LIQUID FUELS ACTIVITIES (Continued)



- *White Wards and Wardship of the second seco*
- Not allowed to participate in service stations before December 2003, limited to roster sites
 - No closures
- Facilitated equity participation of forecourt attendants in Exel through Autoworkers Pension Fund
- Own 60 road tankers no owner driver scheme yet (70% black drivers)

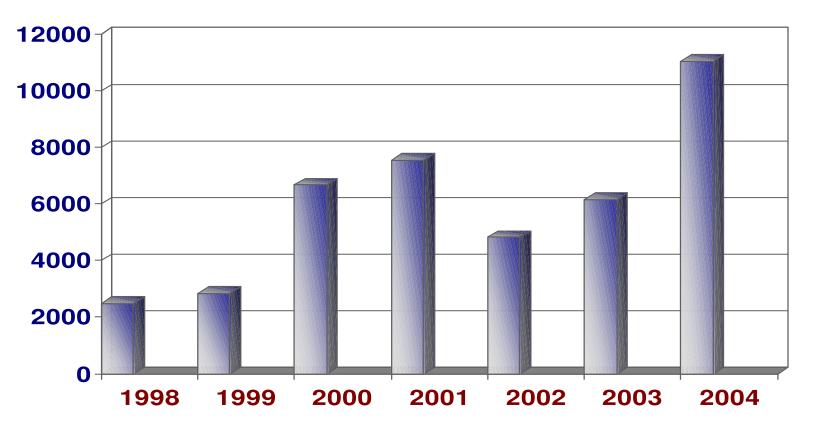


SASOL'S CONTRIBUTION TO THE SOUTH AFRICAN ECONOMY

SASOL IS SOUTH AFRICA'S LARGEST INVESTOR



R million



SASOL % OF TOTAL MANUFACTURING FIXED CAPITAL INVESTMENT IN THE MANUFACTURING SECTOR AMOUNTED TO 24% IN 2001 AND GROWING TO R11 BILLION OR 30% BY 2004

CONTRIBUTION TO THE SOUTH AFRICAN ECONOMY



Employs 25,000 people directly and 140,000 indirectly, amounting to 2.4% of total formal sector employment

- Contributes R18 billion per annum to GDP
 - 2.2% Direct contribution to GDP

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- 4.4% Indirect contribution to GDP
- 13% Direct contribution to Mpumalanga and Free State GGP
- *Contributes more than R5.5 billion pa to government revenue*
- Jirect contribution of 8.5% share in total company tax
- Saves SA in excess of R26 billion per annum in foreign exchange supports the value of the rand substantially



MEETING SOCIO ECONOMIC CHALLENGES

SASOL CORPORATE SOCIAL INVESTMENT EXPENDITURE FOR 2002





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- Health
 - Environment
 - Job Creation
 - Arts and Culture
 - Gas Pipeline
 - TOTAL

- R22 million
- R 2 million
- R 4 million
- R 9 million
- R 4 million
 - <u>R 6 million (for 2002)</u>

<u>R48 million</u>

SASOL HAS COMMITTED R65 MILLION TO SOCIAL INVESTMENT FOR MOZAMBIQUE NATURAL GAS PROJECT



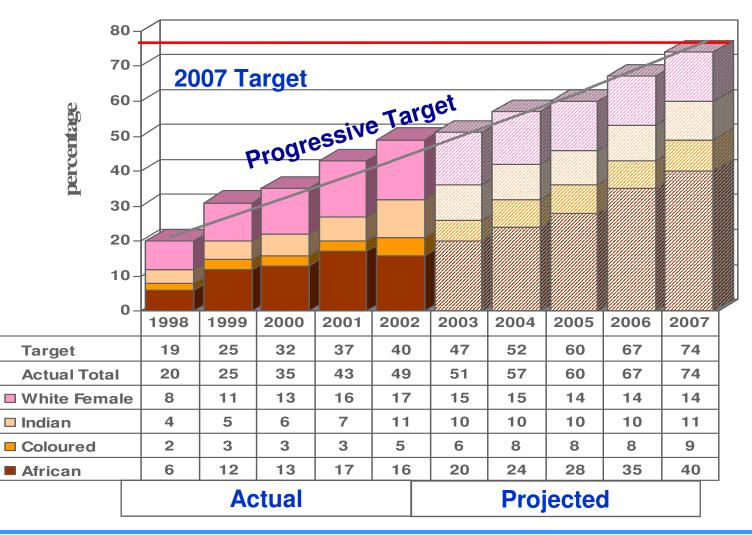
Thorough community consultation with assistance from local and provincial government

- Sustainability and job creation vital
- Boreholes along pipeline route and in gas field
- Upgrade of water reticulation and sanitation
- Rehabilitation of Beira Technical School
- Upgrade of clinics
- Support for choirs and dance groups
- Agricultural assistance to cashew nut farmers
- Upgrade of informal trading areas
- Road construction
- Demining
- AIDS education



EMPLOYMENT DIVERSITY AND SKILLS DEVELOPMENT

DIVERSITY GROWTH (Sasol Oil) (Supervisory level and higher)



69% OF ALL EMPLOYEES ARE FROM HDSA GROUPS

DIVERSITY GOALS



Sasol Oil has specific short term targets to achieve diversity goals:

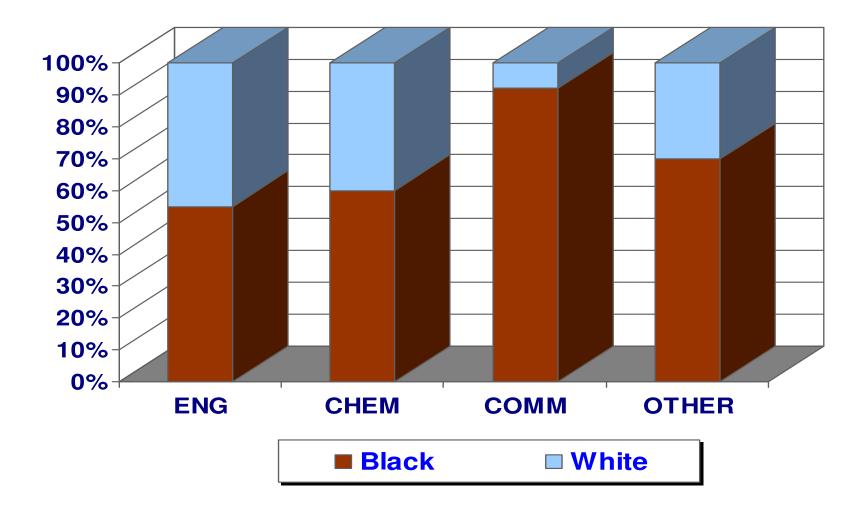


- 75% of new appointments from HDSA -91% achieved (2002)
- 53% of promotions HDSA (2002)
- *Employment Equity Committees monitor HR activities*

UNDERGRADUATE BURSARY PROGRAMME (58% HDSA)



404 Undergraduate students were sponsored by Sasol amounting to R18 million in 2001



TECHNICAL SKILLS DEVELOPMENT



Sasol also invests extensively in technical skills development -



In-house training of 280 artisans and technicians per year of which 75% are HDSA



Community upliftment by training ± 350 HDSA in technical skills



Training of Local Government Councillors (35)

ADVANCED LEADERSHIP PROGRAM TO INCREASE DIVERSITY AT SENIOR MANAGEMENT LEVEL





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- R21 million committed for training of black executives over 2 years.
- Fast track the development of high potential senior black employees.



First intake of 16 black candidates was in 2000.



Second intake of 22 senior black candidates (5 women) due in November 2002.

OUR LEADERS OF THE FUTURE



C Mhlongo Mechanical Engineering



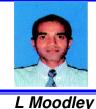
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